

STATEMENT OF FINANCIAL CONDITION

CIBC World Markets Corp.

October 31, 2019

With Report of Independent Registered Public Accounting Firm

*(SEC I.D. No.8-18333)*

CIBC World Markets Corp  
Statement of Financial Condition  
October 31, 2019

**Contents**

Report of Independent Registered Public Accounting Firm.....	1
Statement of Financial Condition .....	2
Notes to Statement of Financial Condition.....	3



**Building a better  
working world**

Ernst & Young LLP  
5 Times Square  
New York, NY  
10036-6530

Tel: +1 212 773 3000  
Fax: +1 212 773 6350  
ey.com

## Report of Independent Registered Public Accounting Firm

To the Shareholder and Board of Directors of CIBC World Markets Corp.

### **Opinion on the Financial Statement**

We have audited the accompanying statement of financial condition of CIBC World Markets Corp. (the Company) as of October 31, 2019 and the related notes (the financial statement). In our opinion, the financial statement presents fairly, in all material respects, the financial position of the Company at October 31, 2019, in conformity with U.S. generally accepted accounting principles.

### **Basis for Opinion**

This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

A handwritten signature in black ink that reads "Ernst &amp; Young LLP". The signature is written in a cursive, flowing style.

We have served as the Company's auditor since 2003.

New York, New York  
December 23, 2019

CIBC World Markets Corp.  
Statement of Financial Condition  
October 31, 2019

*(000's Omitted, Except for Share and Par Value Information)*

**Assets**

Cash and cash equivalents	\$ 9,487
Securities purchased under resale agreements	2,033,983
Securities borrowed	759,377
Receivable from broker-dealers and clearing organizations	105,933
Receivable from customers	14,189
Trading assets, at fair value, including \$74,492 securities segregated in accordance with Rule 15c3-3	266,703
Goodwill	28,107
Intangible assets	1,376
Due from affiliates – income taxes	84,233
Due from affiliates – service fees	13,288
Securities received as collateral, at fair value	890
Other assets	74,384
<b>Total assets</b>	<b><u>\$ 3,391,950</u></b>

**Liabilities and shareholder's equity**

Liabilities:

Short-term note payable	\$ 339,250
Securities sold under repurchase agreements	725,135
Securities loaned	597,231
Payable to broker-dealers and clearing organizations	55,598
Payable to customers	14,618
Securities sold, not yet purchased, at fair value	173,541
Accrued employee compensation and benefits	74,330
Due to affiliates – service fees	8,816
Obligation to return securities received as collateral, at fair value	890
Other liabilities and accrued expenses	8,755
	<u>1,998,164</u>

Shareholder's equity:

Common stock, par value \$0.25 per share; 6,800,000 shares authorized; 6,758,298 shares issued and outstanding	1,690
Additional paid-in capital	921,171
Retained earnings	470,925
	<u>1,393,786</u>
<b>Total liabilities and shareholder's equity</b>	<b><u>\$ 3,391,950</u></b>

Total liabilities and shareholder's equity

*See notes to Statement of Financial Condition.*

CIBC World Markets Corp.  
Notes to Statement of Financial Condition  
October 31, 2019  
(000's Omitted)

## **1. Organization and Significant Accounting Policies**

### **Basis of Presentation**

The Statement of Financial Condition includes the accounts of CIBC World Markets Corp., a registered broker-dealer (the “Company”). The Company is a subsidiary of CIBC Inc. CIBC Inc. (“Inc”) is a subsidiary of Canadian Imperial Holdings Inc. (“CIHI”), which is a subsidiary of CIBC Bancorp USA Inc. (“Bancorp”). Bancorp is ultimately a wholly owned subsidiary of the Canadian Imperial Bank of Commerce (“CIBC” or the “Parent”), Toronto, Canada. The Company’s financial condition could be significantly different from those that would have been obtained if the Company had been autonomous.

The accompanying Statement of Financial Condition of the Company as of October 31, 2019 have been prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”) and in accordance with Accounting Standards Codification (“ASC”) as set forth by the Financial Accounting Standards Board (“FASB”). Certain reclassifications have been made to previously reported amounts to conform to the current presentation.

The following paragraphs describe our significant accounting policies, including the changes to our accounting policies effective since November 1, 2018.

### **Nature of Business**

The Company provides its clients and counterparties with a full range of services in connection with securities transactions, investment banking, and acting as a broker and dealer in securities.

### **Trading Assets and Securities Sold, Not Yet Purchased**

Trading assets and securities sold, not yet purchased, are recorded at fair value. The fair values of trading positions are based on the amount at which the instrument could be exchanged in a current transaction between willing parties, that is, other than in a forced or liquidation sale.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**1. Organization and Significant Accounting Policies (continued)**

**Commissions**

The Company executes trades in securities for customers on both an agency and principal basis. Agency transactions result in the recording of commissions revenue, while principal trades result in the recording of trading revenue. Customers' securities transactions are recorded on a settlement date basis with related commissions income and expenses recorded on a trade date basis. Company transactions in securities and commodities are recorded on a trade date basis.

The Company believes that the performance obligation is satisfied on the trade date because that is when the underlying financial instrument or purchaser is identified, the pricing is agreed upon and the risks and rewards of ownership have been transferred to/from the customer.

**Investment Banking and Advisory**

Investment banking and advisory revenues include gains, losses and fees arising from securities offerings in which we act as an underwriter or agent. Investment banking and advisory revenues also include fees earned from providing merger and acquisition, financial restructuring and advisory services.

Investment banking revenue is recognized on the trade date (the date on which the Company purchases the securities from the issuer) for the portion the Company is contracted to buy. The Company believes that the trade date is the appropriate point in time to recognize revenue for securities underwriting transactions as there are no significant actions which the Company needs to take subsequent to this date and the issuer obtains the control and benefit of the capital markets offering at that point. Underwriting costs are recognized in other expenses at the time the related revenues are recorded.

Advisory revenue is generally recognized at the point in time that performance under the arrangement is completed (the closing date of the transaction) or the contract is cancelled. However, for certain contracts, revenue is recognized over time for advisory arrangements in which the performance obligations are simultaneously provided by the Company and consumed by the customer. In some circumstances, significant judgment is needed to determine the timing and measure of progress appropriate for revenue recognition under a specific contract. Retainers and other fees received from customers prior to recognizing revenue are reflected as contract liabilities.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**1. Organization and Significant Accounting Policies (continued)**

**Securities Purchased Under Resale Agreements and Securities Sold Under Repurchase Agreements**

Securities purchased under resale agreements and securities sold under repurchase agreements are treated as collateralized financing transactions. The agreements provide that the transferor will receive substantially the same securities in return at the maturity of the agreement and the transferor will obtain from the transferee sufficient cash or other securities to purchase such securities during the term of the agreement. These agreements are recorded at the amounts at which they will be subsequently resold or repurchased plus accrued interest. As these transactions are short-term in nature, their carrying amounts are a reasonable estimate of fair value.

The Company's policy is to take possession of securities purchased under resale agreements, except under tri-party agreements where they are held by a third party custodian. Securities purchased under resale agreements and securities sold under repurchase agreements with the same counterparty are reported on a net basis on the Statement of Financial Condition if the conditions of ASC 860, Transfers and Servicing, are met.

**Securities Borrowed and Securities Loaned**

Securities borrowed and securities loaned transactions are generally reported as collateralized financings except where other securities are used as collateral. Securities borrowed transactions require the Company to deposit cash or other securities with the lender. With respect to securities loaned, the Company receives collateral in the form of cash or other securities in an amount generally in excess of the market value of the securities loaned.

The Company monitors the market value of securities borrowed and securities loaned on a daily basis, with additional collateral obtained or refunded as necessary. Securities borrowed and securities loaned are recorded at contract value on the Statement of Financial Condition. Securities borrowed and securities loaned transactions are substantially short-term in nature, and accordingly, their carrying amounts are a reasonable estimate of fair value.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**1. Organization and Significant Accounting Policies (continued)**

**Collateral**

The Company accepts and pledges collateral in connection with secured financing and securities borrowing transactions. Agreements covering these transactions may permit the secured party to sell or repledge the collateral. The Company monitors the risk of loss by assessing the fair value of the collateral accepted or pledged as compared with the related receivable, payable or other collateral exchanged, and requests additional collateral where deemed appropriate. Substantially all of these transactions are collateralized by United States government securities, common stock, and Canadian government and provincial, sovereign, and corporate bonds.

Collateral accepted from securities purchased under resale agreements, and securities borrowed transactions accepted under margin lending agreements is used to cover short positions, and to enter into secured financing transactions.

**Furniture, Fixtures, Equipment, Software, and Leasehold Improvements**

Furniture, fixtures, equipment, software, and leasehold improvements are carried at cost, less accumulated depreciation and amortization and are included in other assets on the Statement of Financial Condition. Depreciation of furniture and fixtures is provided on a straight-line basis over a period of 4 to 15 years. Depreciation of computer equipment is provided on a straight-line basis over a period of 3 to 7 years and software is provided on a straight-line basis over a period of 5 to 10 years. Amortization of leasehold improvements is provided on a straight-line basis over the lesser of the economic useful lives of the improvements or the terms of the leases.

**Goodwill and Intangible Assets**

Goodwill represents the excess of purchase price over the fair value of net assets acquired (including identifiable intangible assets) using the acquisition method of accounting. Intangible assets represent purchased assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset, or liability.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**1. Organization and Significant Accounting Policies (continued)**

**Goodwill and Intangible Assets (continued)**

Goodwill is allocated to reporting units at acquisition. Subsequent to initial recognition, goodwill is not amortized but, instead, is tested for impairment at the reporting unit level at least annually, or more often if an event occurs or circumstances change that would indicate it is more likely than not that the fair value of a reporting unit is less than its carrying amount. The Company performs an annual goodwill impairment assessment as of August 1 each year. In the event the Company concludes that all or a portion of goodwill is impaired, a non-cash charge for the amount of such impairment would be recorded in earnings. Such a charge would have no impact on tangible or regulatory capital.

The goodwill impairment testing process is conducted by assigning net assets to each reporting unit. In "step one," the fair value of each reporting unit is compared to the recorded book value. Our step one calculation of each reporting unit's fair value is based upon a simple average of two metrics: (1) a primary market approach, which measures fair value based upon trading multiples of independent publicly traded financial institutions of comparable size and character to the reporting units, and (2) an income approach, which estimates fair value based upon discounted cash flows and terminal value (using the perpetuity growth method). If the fair value of the reporting unit exceeds its carrying value, goodwill is not considered impaired and "step two" is not considered necessary. If the carrying value of a reporting unit exceeds its fair value, the impairment test continues ("step two") by comparing the carrying value of the reporting unit's goodwill to the implied fair value of goodwill. The implied fair value of goodwill is determined using the residual approach, where the fair value of a reporting unit is allocated to all of the assets and liabilities of that unit as if the reporting unit had been acquired in a business combination and the fair value of the reporting unit, calculated in step one, is the price paid to acquire the reporting unit. The excess of the fair value of the reporting unit over the amounts assigned to its assets and liabilities is the implied fair value of goodwill. An impairment charge is recognized to the extent the carrying value of goodwill exceeds the implied fair value of goodwill.

Intangible assets that have a finite useful life are amortized over that life in a manner that reflects the estimated decline in the economic value of the identified intangible asset and are subject to impairment testing whenever events or changes in circumstances indicate that the carrying value may not be recoverable. All of our intangible assets have finite lives and are amortized over their estimated useful lives with varying periods not exceeding 2 years.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**1. Organization and Significant Accounting Policies (continued)**

**Use of Estimates**

The preparation of the Statement of Financial Condition in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, income, expenses, and related disclosures. Estimates and assumptions are primarily made in the area of accounting for financial instruments, income taxes, asset impairment, and contingent liabilities. Actual results could differ from these estimates and assumptions.

**Currency Remeasurement**

Monetary assets and liabilities denominated in foreign currencies are remeasured at exchange rates at the Statement of Financial Condition date.

**Income Taxes**

The Company uses the asset and liability method to provide for deferred income taxes. The asset and liability method requires that deferred income taxes reflect the expected future tax effect of temporary differences between the carrying amounts of assets or liabilities and their tax bases. These temporary differences as well as unused tax losses and other tax attributes are tax-effected at rates expected to be in effect in the taxation year when the asset is realized or the liability is settled. A valuation allowance is established, if necessary, to reduce any deferred income tax asset to an amount that is more-likely-than-not to be realized.

**Accounting for Uncertainty in Income Taxes**

ASC 740, Income Taxes ("ASC 740"), requires that an entity recognize in the financial statements the impact of a tax position, if that position is more-likely-than-not to be sustained on examination by the taxing authorities, based on the technical merits of the position. Tax benefits resulting from such a position are measured at an amount that has a greater than fifty percent likelihood on a cumulative basis to be sustained on examination.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**1. Organization and Significant Accounting Policies (continued)**

**Share-Based Compensation**

The Company provides compensation to certain employees in the form of share-based awards. As compensation related liabilities are recognized, a deferred tax asset is recorded that represents an estimate of the future tax deduction from exercise, cash settlement or release of restrictions. At the time share-based awards expire, are exercised or canceled, cash settled, or as restrictions are released, the Company may be required to recognize an adjustment to compensation related income tax liabilities, depending on the market price of CIBC's stock at that time and the amount of the deferred tax asset relating to such awards.

**Fair Value Measurements**

ASC 820, Fair Value Measurements ("ASC 820"), provides a single definition of fair value together with a framework for measurement, and requires additional disclosure about the use of fair value techniques to measure assets and liabilities. ASC 820 emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy with the highest priority being quoted prices in active markets. Under ASC 820, fair value measurements are disclosed by level within that hierarchy. The Company has disclosed the fair value measurements by level within the hierarchy in Note 8.

**Offsetting Financial Instruments**

Financial assets and financial liabilities are offset, and the amount presented net, when the Company has a legally enforceable right to set off the recognized amounts and intend to settle on a net basis or to realize the asset and settle the liability simultaneously.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
*(000's Omitted)*

**1. Organization and Significant Accounting Policies (continued)**

**Revenue Recognition**

ASC 606, Revenue from Contracts with Customers (“ASC 606”), establishes principals for reporting information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity’s contracts to provide goods or services to customers. The accounting requires the Company to follow a five step process: (1) identify the contract(s) with a customer, (2) identify the performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when (or as) the entity satisfies a performance obligation. All arrangements involving the transfer of goods or services to customers are within the scope of the guidance, except for certain contracts subject to other U.S. GAAP guidance, including lease contracts and rights and obligations related to financial instruments. Revenue sources impacted by the new guidance include investment banking, advisory, and commissions. See Note 2 for additional information on revenue recognition.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**1. Organization and Significant Accounting Policies (continued)**

***Recently Adopted Accounting Pronouncements***

**Revenue from Contracts with Customers** - In May 2014, August 2015, March 2016, April 2016, May 2016 and December 2016, the FASB issued new revenue recognition guidance that replaced most of the existing revenue recognition guidance in U.S. GAAP. All arrangements involving the transfer of goods or services to customers are within the scope of the guidance, except for certain contracts subject to other U.S. GAAP guidance, including lease contracts and rights and obligations related to financial instruments. The standard's core principle is that an entity should recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance also includes new disclosure requirements related to the nature, timing, and uncertainty of revenue and cash flows arising from contracts with customers.

The Company adopted ASC 606 and all subsequent updates as of November 1, 2018. As certain significant revenue sources related to financial instruments such as interest income are considered not in-scope, the new guidance did not have a significant impact on the Company's financial statements. Revenue sources impacted by the new guidance include investment banking, advisory and commissions. During implementation, the Company reviewed specific contracts with customers across the various sources of revenue. Review of such contracts assisted in identifying any characteristics of such contracts that could result in a change in the Company's current practices for recognition of revenue and recognition of costs incurred to obtain or fulfill such contracts. The Company elected to adopt the new guidance using the modified retrospective approach applied to all contracts as of the date of the initial application as of November 1, 2018. Electing the modified retrospective approach resulted in no cumulative effect adjustment to the opening balance of retained earnings at the date of initial application. ASC 606 resulted in expenses for underwriting transactions being presented gross (previously presented net) in other expenses for the year ended October 31, 2019. Additional disclosures have been added in accordance with the new guidance. See Note 2 – Revenue From Contracts with Customers for discussion of the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**1. Organization and Significant Accounting Policies (continued)**

***Recently Adopted Accounting Pronouncements (continued)***

**Clarifying the Definition of a Business** - In January 2017, the FASB issued guidance that clarifies when a set of transferred assets and activities is a business. Under the new guidance, an entity will determine whether substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or a group of identifiable assets. If this threshold is met, the set of assets and activities is not a business. If the threshold is not met, the entity then evaluates whether the set of assets and activities meets the requirement that a business include an input and a substantive process. The Company adopted this guidance beginning November 1, 2018. The adoption of this guidance did not materially impact the financial statements.

**Modifying the Scope of the Existing Guidance Related to Stock Compensation** - In May 2017, the FASB issued guidance related to the applicability of share-based payment award modification accounting. Under the new guidance, the Company will not apply modification accounting to a share-based payment award if all of the following are the same immediately before and after the change: (i) the award's fair value, (ii) the award's vesting conditions and (iii) the award's classification as an equity or liability instrument. The guidance was applied prospectively to an award modified on or after the adoption date and is effective for the Company beginning November 1, 2018. The adoption of this guidance did not materially impact the financial statements.

**Leases** - In February 2016, January 2018, July 2018, December 2018, and March 2019, the FASB issued guidance that amends the accounting for leases. Under the new guidance, lessees will recognize a right-of-use asset and a lease liability for the vast majority of leases. Operating leases will result in straight-line expense. Classification will be based on criteria that are largely similar to those applied in current lease accounting. The new guidance will also require quantitative and qualitative disclosures related to the revenue and expense recognized and expected to be recognized over the lease term, as well as judgments made by management. This guidance will be effective for the Company beginning November 1, 2019. Early adoption is permitted. The new standard must be applied using a modified retrospective transition, including the option to apply certain practical expedients. As of November 1, 2019, the Company recorded a right-of-use asset operating leases of \$2,645, and a lease liability operating leases of \$3,299, as well as the elimination of deferred rent of \$654.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**1. Organization and Significant Accounting Policies (continued)**

***Accounting Pronouncements Pending Adoption (continued)***

**Measurement of Credit Losses on Financial Instruments** - In June 2016, November 2018, April 2019, and May 2019, the FASB issued guidance that changes the impairment model for most financial assets and certain other instruments that are not measured at fair value through net income. For financial assets subject to credit losses and measured at amortized cost and certain off-balance sheet credit exposures (including client receivables), the new guidance will require entities to record an allowance based on the estimated credit losses expected over the life of the financial instrument or pool of financial instruments. The estimate of lifetime expected credit losses must consider historical information, current conditions, and reasonable and supportable forecasts. Additionally, the guidance expands the disclosure requirements related to the Company's assumptions, models, and methods for estimating the allowance for credit losses. This guidance will be effective for the Company beginning November 1, 2020. Early adoption is permitted beginning November 1, 2019. The new standard will be applied using a modified retrospective approach. The Company is in the process of determining the effect of the new guidance on the financial statements.

**Changes to the Disclosure Requirements for Fair Value Measurement (ASC 820)** - In August 2018, the FASB issued guidance that changes the disclosure requirements for fair value measurement. Among other things, the guidance eliminates the requirement to disclose the amounts and reasons for transfers between level 1 and level 2 of the fair value hierarchy. This guidance will be effective for the Company beginning November 1, 2020. Early adoption is permitted. The Company is in the process of determining the effect of the new guidance on the financial statements.

**Intangibles - Goodwill and Other: Simplifying the Test for Goodwill Impairment** - In January 2017, the FASB issued guidance that simplifies how an entity assesses goodwill for impairment by eliminating Step 2 from the goodwill impairment test. As amended, the goodwill impairment test will consist of one step comparing the fair value of a reporting unit with its carrying amount. An entity will recognize a goodwill impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. This guidance will be effective for the Company beginning November 1, 2020. Early adoption is permitted. The amendments will be applied prospectively. The Company is in the process of determining the effect of the new guidance on the financial statements.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**2. Revenue from Contracts with Customers**

As of November 1, 2018, the Company adopted ASC 606 using the modified retrospective method to all contracts. Under the modified retrospective approach, the Company recognized no cumulative effect adjustment to the opening balance of retained earnings at the date of initial application. Results for reporting periods beginning after November 1, 2018 are presented under ASC 606.

Revenue is recognized when obligations under the terms of the contract with the Company's customer are satisfied. Revenue is measured as the amount of consideration the Company expects to receive in exchange for transferring goods or providing services. The Company does not have any significant payment terms as payment is received at or shortly after the satisfaction of the performance obligation.

**Investment Banking and Advisory**

Investment banking and advisory fees include securities underwriting fees, merger and acquisition advisory fees and other advisory related fees. Fees are typically billed and received upon the close of the transaction.

**Commissions**

Securities commission is comprised of fees received upon execution of debt and equity securities on behalf of customers. Payment from customers is due upon settlement date for purchase and sale of securities, and revenue is recognized at the point in time the trade is executed.

The following table provides information about receivables from contracts with customers as of November 1, 2018 and October 31, 2019:

<b>Total receivables from contracts with customers:</b>	<b>November 1, 2018    October 31, 2019</b>	
Investment banking receivable	\$ 7,338	\$ 9,936
Advisory fees receivable	-	155
Commissions receivable	1,309	838
	<b>\$ 8,647</b>	<b>\$ 10,929</b>

At October 31, 2019, the Company had no contract assets and the contract liabilities were immaterial. Receivables are recognized in the period the Company provides services when the Company's right to consideration is unconditional. Receivables from contracts with customers are included within Receivable from broker-dealers and clearing organizations in the Statement of Financial Condition.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**3. Cash and Cash Equivalents**

Cash represents funds deposited with financial institutions that can be withdrawn without restriction. All cash is on deposit with major banks or the Parent. Cash equivalents are highly liquid overnight deposits held in the ordinary course of business.

**4. Receivable from Broker-Dealers and Clearing Organizations and Payable to Broker-Dealers and Clearing Organizations**

The components of receivable from broker-dealers and clearing organizations and payable to broker-dealers and clearing organizations as of October 31, 2019 are as follows:

**Receivable from broker-dealers and clearing organizations:**

Clearing organizations	\$ 34,637
Securities failed to deliver	55,318
Investment banking and advisory receivable	10,091
Interest and dividends	1,077
Net trade date accrual	424
Broker dealers and other	4,386
	<u>\$ 105,933</u>

**Payable to broker-dealers and clearing organizations:**

Clearing organizations	\$ 443
Securities failed to receive	52,272
Investment banking and advisory payable	1,316
Interest and dividends	1,098
Broker dealers and other	469
	<u>\$ 55,598</u>

Securities failed to deliver and securities failed to receive are substantially short-term in nature, and accordingly, their carrying amounts are a reasonable estimate of fair value.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**5. Receivable from and Payable to Customers**

Receivable from and payable to customers include amounts due or owed on cash transactions. Securities owned by customers are held as collateral for these receivables.

**6. Goodwill and Intangible Assets**

Goodwill balance at November 1, 2018	\$ 17,410
Change in goodwill <sup>(1)</sup>	<u>10,697</u>
Goodwill balance at October 31, 2019	<u>\$ 28,107</u>

<sup>(1)</sup> On September 9, 2019, the Company acquired Cleary Gull, a Milwaukee-based boutique investment banking firm specializing in middle-market mergers and acquisitions, private capital placement and debt advisory across the United States. Goodwill of \$10,697 and intangible assets of \$1,600 were recognized as a result of the acquisition. The acquired business has been consolidated from the date of close and is included in the Company's results.

Goodwill is not amortized but, instead, is subject to impairment tests at least on an annual basis or more often if events or circumstances occur that would indicate it is more likely than not that the fair value of a reporting unit is below its carrying value. Our annual goodwill impairment test was performed as of August 1, 2019, consistent with the timing of CIBC's goodwill assessment, and it was determined no impairment existed as of that date nor is the Company aware of any events or circumstances that would indicate goodwill is impaired at October 31, 2019.

The Company has other intangible assets included on the Statement of Financial Condition in the form of client relationships, contract-based agreements, and trade names. These intangible assets are being amortized over their estimated useful lives, which range from 1 to 2 years.

The Company reviews other intangible assets for possible impairment whenever events or changes in circumstances indicate that carrying amounts may not be recoverable. For the year ended October 31, 2019, there were no events or circumstances that the Company believes indicate there may be impairment of other intangible assets.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**7. Secured Financing Transactions**

At October 31, 2019, the fair value of collateral accepted under securities purchased under resale agreements, securities borrowed transactions and for customer margin loans was \$2,817,386 all of which was sold or re-pledged.

Securities received as collateral and obligation to return securities received as collateral with a fair value of \$890, respectively are included in the Statement of Financial Condition.

The Company enters into collateralized resale and repurchase agreements and securities borrowing and lending transactions that may result in credit exposure in the event the counterparty to the transaction is unable to fulfill its contractual obligations.

The Company minimizes credit risk associated with these activities by monitoring counterparty credit exposure and collateral values on a daily basis and requiring additional collateral to be deposited with or returned by the Company when deemed necessary. In addition, the Company manages credit risk by entering into netting agreements with counterparties. These netting agreements generally enable the Company to offset liabilities against available assets received in the ordinary course of business and/or in the event that the counterparty to the transaction is unable to fulfill its contractual obligation. The Company offsets these financial assets and financial liabilities on the Statement of Financial Condition only when it has an enforceable legal right to offset the respective recognized amounts and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

For securities sold under repurchase agreements and securities lending transactions accounted for as secured borrowings, U.S. GAAP requires the disclosure of the collateral pledged and the associated risks to which a transferor continues to be exposed after the transfer. This provides an understanding of the nature and risks of short-term collateralized financing obtained through these types of transactions.

Securities sold under repurchase agreements and securities lending transactions represent collateralized financing transactions used to earn net interest income, increase liquidity or facilitate trading activities. These transactions are collateralized principally by U.S. government securities, common stock, and Canadian government, provincial, sovereign, and corporate bonds and have terms ranging from overnight to a longer or unspecified period of time.

In the event of the Company's default or a decline in fair value of collateral pledged, the repurchase agreement or security lending transaction provides the counterparty with the right to liquidate the collateral held or request additional collateral.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**7. Secured Financing Transactions (continued)**

The following tables provide the gross obligation relating to securities sold under repurchase agreements and securities loaned by the class of collateral pledged and by remaining contractual maturity as of October 31, 2019.

**Securities sold under repurchase agreements and securities loaned – by class of collateral pledged.**

U.S. government securities	\$ 725,135
<b>Securities sold under repurchase agreements</b>	<u>725,135</u>
U.S. government securities	311,851
Canadian government and provincial bonds	111,745
Sovereign bonds	33,548
Corporate bonds	56,437
Common stock	83,650
<b>Securities loaned</b>	<u>597,231</u>
<b>Total</b>	<u><u>1,322,366</u></u>

**Securities sold under repurchase agreements and securities loaned – by remaining contractual maturity.**

	Remaining contractual maturities				Total
	On demand <sup>(1)</sup>	Up to 30 days <sup>(2)</sup>	30 to 90 days	More than 90 days	
Securities sold under repurchase agreements	\$ 675,143	\$ 49,992	\$ –	\$ –	\$ 725,135
Securities loaned	597,231	–	–	–	597,231
<b>Total</b>	<u>\$ 1,272,374</u>	<u>\$ 49,992</u>	<u>\$ –</u>	<u>\$ –</u>	<u><u>1,322,366</u></u>

<sup>(1)</sup> Includes contracts with no contractual maturity that may contain termination arrangements subject to a notice period.

<sup>(2)</sup> Includes overnight transactions.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**7. Secured Financing Transactions (continued)**

The following table presents information regarding the offsetting of these financial assets and financial liabilities:

	Gross Amounts	Amounts Offset on the Statement of Financial Condition <sup>(1)</sup>	Net Amounts Presented on the Statement of Financial Condition	Amounts Not Offset on the Statement of Financial Condition <sup>(2)</sup>	Net Amount
<b>Financial Assets</b>					
Securities purchased under resale agreements	\$ 2,163,418	\$ (129,435)	\$ 2,033,983	\$ (2,033,983)	\$ -
Securities borrowed	759,377	-	759,377	(759,377)	-
<b>Financial Liabilities</b>					
Securities sold under repurchase agreements	\$ 854,570	\$ (129,435)	\$ 725,135	\$ (725,135)	\$ -
Securities loaned	597,231	-	597,231	(597,231)	-

<sup>(1)</sup> Amounts relate to master netting agreements which have been determined by the Company to be legally enforceable in the event of default and where certain other criteria are met in accordance with applicable offsetting accounting guidance ASC 210-20-45-11.

<sup>(2)</sup> Amounts relate to master netting agreements and collateral agreements which have been determined by the Company to be legally enforceable in the event of default and where certain other criteria are not met in accordance with applicable offsetting accounting guidance ASC 210-20-45-11.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

## 8. Fair Value Measurements

### Financial instruments carried on the Statement of Financial Condition at fair value

ASC 820 establishes a framework for measuring fair value and expands disclosures about fair value measurements in financial statements.

The various inputs that may be used to determine the value of the Company's investments are summarized in three levels. The inputs or methodologies used for valuing securities are not necessarily an indication of the risk associated with investing in those securities.

*Level 1* – Quoted prices in active markets for identical securities.

*Level 2* – Significant observable inputs (including quoted prices for similar securities, interest rates, prepayment speeds, credit risk, etc.).

*Level 3* – Significant unobservable inputs (including the Company's own assumptions used to determine the fair value of investments).

The investment's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for investments measured at fair value:

*Common stocks, exchange-traded options, corporate bonds and U.S. government securities:* Common stocks are valued at the closing price; exchange-traded options and corporate bonds are valued utilizing observable market inputs; U.S. government securities are valued at the last price from active markets.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**8. Fair Value Measurements (continued)**

**Financial instruments carried on the Statement of Financial Condition at fair value (continued)**

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Company's investments at fair value as of October 31, 2019.

	<b>Assets at Fair Value as of October 31, 2019</b>			
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Common stocks	\$ 71,259	\$ -	\$ -	\$ 71,259
U.S. government securities	145,837	-	-	145,837
Corporate bonds	-	49,607	-	49,607
Total trading assets, at fair value	<u>\$ 217,096</u>	<u>\$ 49,607</u>	<u>\$ -</u>	<u>\$ 266,703</u>

	<b>Liabilities at Fair Value as of October 31, 2019</b>			
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Common stocks	\$ 34,733	\$ -	\$ -	\$ 34,733
U.S. government securities	82,634	-	-	82,634
Corporate bonds	-	49,765	-	49,765
Exchange-traded options	-	6,409	-	6,409
Total securities sold, not yet purchased, at fair value	<u>\$ 117,367</u>	<u>\$ 56,174</u>	<u>\$ -</u>	<u>\$ 173,541</u>

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**8. Fair Value Measurements (continued)**

**Financial instruments carried on the Statement of Financial Condition at fair value (continued)**

There have been no transfers between Level 1, Level 2 or Level 3 assets or liabilities since October 31, 2018.

Trading assets with a market value of \$74,492 have been segregated in a special reserve bank account for the exclusive benefit of customers pursuant to Rule 15c3-3.

**Financial instruments not carried on the Statement of Financial Condition at fair value**

Other financial instruments are recorded by the Company at contract amounts and include cash and cash equivalents, securities purchased under resale agreements, securities sold under repurchase agreements, short-term note payable, receivable from and payable to customers, receivable from and payable to broker-dealers and clearing organizations, securities borrowed and securities loaned. All financial instruments carried at contract amounts either have short-term maturities (one year or less), or bear market interest rates and, accordingly, are carried at amounts approximating fair value.

The following table represents the carrying value, fair value, and fair value hierarchy category of certain financial instruments that are not recorded at fair value in the Company's Statement of Financial Condition. The following table excludes all non-financial assets and liabilities.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**8. Fair Value Measurements (continued)**

**Financial instruments not carried on the Statement of Financial Condition at fair value (continued)**

	Carrying Value	Fair Value	Level 1	Level 2	Level 3
<b>Financial Assets</b>					
Cash and cash equivalents	\$ 9,487	\$ 9,487	\$ 9,487	\$ –	\$ –
Securities purchased under resale agreements	2,033,983	2,062,285	–	2,062,985	–
Securities borrowed	759,377	740,410	–	740,410	–
Receivable from broker-dealers and clearing organizations	105,933	105,933	–	105,933	–
Receivable from customers	14,189	14,189	–	14,189	–

	Carrying Value	Fair Value	Level 1	Level 2	Level 3
<b>Financial Liabilities</b>					
Short-term note payable	\$ 339,250	\$ 339,250	\$ 339,250	\$ –	\$ –
Securities sold under repurchase agreements	725,135	726,896	–	726,896	–
Securities loaned	597,231	585,049	–	585,049	–
Payable to broker-dealers and clearing organizations	55,598	55,598	–	55,598	–
Payable to customers	14,618	14,618	–	14,618	–

**9. Securities Sold, Not Yet Purchased, at Fair Value**

The Company may sell securities short. A short sale is a transaction whereby the Company sells securities it does not own in anticipation of a decline in the market price of the securities as part of a hedging strategy or to facilitate a transaction. The Company is obligated to repurchase the securities at their market price at the time of replacement. Cash related to short sales is restricted until the securities are purchased. Short sales involve certain risks and special considerations. Possible losses from short sales differ from losses that could be incurred from the purchase of a security because losses from short sales are not limited, whereas losses from purchases cannot exceed the total amount invested.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**10. Derivative Financial Instruments**

In the normal course of business, the Company utilizes derivative financial instruments in connection with its trading activities. Investments in derivative contracts are subject to additional risks that can result in a loss of all or part of an investment. The Company's derivative activities and exposure to derivative contracts are impacted by the following primary underlying risks: interest rate, market and credit risks (which includes issuer and counterparty risk). The Company records its derivatives at fair value.

Notional amounts, which represent the sum of gross long and short derivatives contracts, provide an indication of the volume of the Company's derivative activity; however, they do not represent anticipated losses.

The notional or contractual amounts below do not represent the potential market risk to the Company. Generally, these instruments are hedged with offsetting positions or are utilized to reduce the Company's market risk.

Similarly, the notional or contractual amounts of these instruments do not represent the Company's exposure to credit risk. Credit risk arises from the failure of the counterparty to perform according to the terms of the contract.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**10. Derivative Financial Instruments (continued)**

**Options**

The Company enters into option transactions to facilitate client orders, hedge Company risk and for investment purposes. Option contracts purchased give the Company the right, but not the obligation, to buy or sell within a limited time, a financial instrument, commodity or currency at a contracted price that may also be settled in cash, based on differentials between specified indices or prices.

Options contracts purchased require the payment of premiums in exchange for the right to purchase or sell underlying instruments at various strike prices and maturities. When the Company purchases options, the premium paid by the Company is recorded as an asset and is subsequently adjusted to the fair value of the option purchased.

Options written obligate the Company to buy or sell within a limited time, a financial instrument, commodity or currency at a contracted price. Alternatively, the Company would provide a cash settlement to the holder in the amount of the difference between the strike price of the option and the current market value. Options written by the Company may expose the Company to the market risk of an unfavorable change in the financial instrument underlying the written option.

As a writer of options, the Company receives premiums in exchange for bearing the risk of unfavorable changes in the price of the underlying instruments. When the Company writes options, the premium received by the Company is recorded as a liability and is subsequently adjusted to the fair value of the option written.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**10. Derivative Financial Instruments (continued)**

**Options (continued)**

If a written put option is exercised, the premium received reduces the cost basis of the security purchased by the Company.

The contractual or notional amounts of exchange-traded options as of October 31, 2019 are set forth below:

	<b>Notional</b>	<b>Fair Value</b>
Exchange-traded options:		
Purchased	\$ 845,898	\$ 36,479
Written	\$ 949,352	\$ 42,888

Exchange-traded options contracts are reflected at fair value on a net basis on the Statement of Financial Condition within Securities sold, not yet purchased, at fair value. Options contracts may contain legally enforceable provisions that allow for netting or setting off receivables and payables with each counterparty. The following table presents information about option assets and liabilities that are subject to such provisions and were netted on the Statement of Financial Condition.

	<b>Gross Amounts</b>	<b>Amounts Eligible for Offset</b>	<b>Collateral</b>	<b>Net Amount</b>
Exchange-traded options:				
Purchased	\$ 36,479	\$ (36,479)	\$ -	\$ -
Written	\$ 42,888	\$ (36,479)	\$ -	\$ 6,409

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**10. Derivative Financial Instruments (continued)**

**Futures Contracts**

The Company is subject to interest rate and equity price risk in the normal course of pursuing its investment objectives. The Company may use futures contracts to hedge against changes in interest rates and equity prices. A futures contract represents a commitment for the future purchase or sale of an asset at a specified price on a specified date.

The purchase and sale of futures contracts requires margin deposits with a Futures Commission Merchant ("FCM"). Futures contracts provide minimal counterparty risk to the Company since futures are exchange-traded, and the exchange's clearinghouse, as the counterparty to all exchange-traded futures, guarantees the futures against default.

The Commodity Exchange Act requires an FCM to segregate all customer transactions and assets from the FCM's proprietary activities. A customer's cash and other equity deposited with the FCM are considered commingled with all other customer funds subject to the FCM's segregation requirements. In the event of an FCM's insolvency, recovery may be limited to the Company's pro rata share of segregated customer funds available. It is possible that the recovery amount could be less than the total of cash and other equity deposited. The Company has not experienced any losses on these accounts and does not believe it is exposed to any significant credit risk with respect to cash and other equity deposited with the FCM.

The contractual or notional amounts of exchange-traded futures contracts as of October 31, 2019 are set forth below:

	<u>Notional</u>
Exchange-traded futures contracts:	
Commitments to purchase	\$ 5,625
Commitments to sell	\$ 155,625

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**11. Related Party Transactions**

In the normal course of business, the Company engages in various transactions with CIBC and affiliates. These transactions include, but are not limited to, securities purchased under resale agreements and securities sold under repurchase agreements, securities borrowed, securities loaned, trade execution and custodial services, and services related to investment banking and financial products activities.

As a member of the CIBC group of companies, the Company participates in two types of service fee arrangements including residual profit sharing service fees and infrastructure and projects service fees. Certain revenues and expenses for shared services and profits from global business activities are allocated among affiliates and the Company on an agreed-upon basis in accordance with CIBC policy.

The Company receives residual profit sharing service fees, in which it shares profits and losses based on a methodology linked to capital at risk, support services, new issues and trading services. The residual profit split transfer pricing methodology ensures that revenue related to global capital markets, as well as commercial mortgage loan origination and securitization is properly shared between the Company, CIBC and its affiliates. The Company transferred the commercial mortgage loan origination and securitization business to an affiliate in January 2019 and no longer earns this type of service fee revenue.

The Company also receives infrastructure and project allocations revenues and expenses from CIBC and its affiliates related to services provided to and received by the Company as part of the CIBC infrastructure allocations process. The services relate to securities operations, middle office, securities processing, technology support and other centrally managed processes that the Company benefits from or provides to its affiliates.

The Company and its affiliates purchase goods and services from unaffiliated entities under contracts where each company in the affiliated group pays their pro-rata share of the external invoice. The Company does not consider payments made under these contracts to be related party transactions.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**11. Related Party Transactions (continued)**

The Company has a master demand promissory note with affiliates to fund daily operations. At October 31, 2019, the Company utilized \$339,250 which is included in short-term note payable in the Statement of Financial Condition.

The Company has a master unsecured promissory note with an affiliate to fund deposit requirements to a special reserve bank account for the exclusive benefit of customers in accordance with Rule 15c3-3. At October 31, 2019, the Company has not utilized the note.

The following amounts related to transactions with CIBC and affiliates are included in the accompanying Statement of Financial Condition:

<b>Assets</b>	
Cash	\$ 782
Securities purchased under resale agreements	148,199
Securities borrowed	14,369
Receivable from broker-dealers and clearing organizations	390
Due from affiliates – income taxes	84,233
Due from affiliates – service fees	13,288
Securities received as collateral, at fair value	890
Other assets	56,604
<b>Liabilities</b>	
Short term note payable	339,250
Securities sold under repurchase agreements	725,135
Securities loaned	552,486
Payable to broker-dealers and clearing organizations	2,093
Payable to customers	4,715
Due to affiliates – service fees	8,816
Obligation to return securities received as collateral, at fair value	890

Payable to customers includes \$21 related to affiliate customer payables that do not meet the definition of customer under Rule 15c3-3.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**12. Liabilities Subordinated to Claims of General Creditors**

The Company has one \$250,000 revolving subordinated loan which expires on July 31, 2021. The \$250,000 revolving subordinated loan facility represents a commitment by CIHI, an affiliate to fund the Company and was not utilized as of October 31, 2019 or during the year. The Company is not charged a fee for unutilized commitments.

In July 2016, the Company added an automatic rollover provision to the revolving subordinated loan which will extend both the credit period and the maturity date an additional year. The scheduled maturity date then in effect will not be extended if the affiliate sends written notification to the Company, with a copy sent to FINRA, on or before the day seven months preceding the scheduled maturity.

The revolving liability is subordinated to all existing and future claims of all non-subordinated creditors of the Company. It has been approved as regulatory capital and would constitute part of the Company's net capital under the Securities and Exchange Commission's ("SEC") Uniform Net Capital Rule 15c3-1 (the "Uniform Net Capital Rule") and Commodity Futures Trading Commission ("CFTC") Regulation 1.17(d) and 1.17(h) if utilized by the Company.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**13. Income Taxes**

The Company is part of Bancorp's consolidated group for purposes of filing its U.S. federal income tax return as well as for certain state and local combined unitary returns.

Bancorp arranges for the payment of U.S. federal, state, and local income taxes on behalf of the entire consolidated group. The Company reimburses or receives payment on a current basis from Bancorp based upon its standalone U.S. federal, state, and local tax liability.

Under ASC 740, temporary differences between carrying value and the tax basis of assets and liabilities are accounted for at enacted income tax rates. Under certain circumstances, estimates are used in determination of temporary differences.

As of October 31, 2019, the amount due from Bancorp that pertains to income taxes was \$84,233, recorded as due from affiliates – income taxes in the Statement of Financial Condition. Included in that amount are net deferred tax assets of \$26,632, which the Company expects to be fully realized and, accordingly, no valuation allowance was established. The principal temporary differences that give rise to the Company's deferred tax assets are federal net operating loss ("NOL") carryforwards, bonuses, deferred compensation, and depreciation. The deferred tax assets recognized for these NOLs are presented net of unrecognized tax benefits.

As of October 31, 2019, the Company has \$464,769 in federal NOL carryforwards, which will expire beginning in 2026. The federal NOL carryforwards include unrecognized tax benefits.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**13. Income Taxes (continued)**

The Company has evaluated the potential impact of ASC 740-10 and as of October 31, 2019, recorded unrecognized tax benefits of \$87,708, which is included in due from affiliates – income taxes in the Statement of Financial Condition. The Company does not anticipate that the amount of unrecognized tax benefits will significantly increase or decrease within the next twelve months.

For the year ended October 31, 2019, the Parent entered into a settlement agreement (the “Agreement”) with the Canada Revenue Agency that provides certainty with respect to the portion of certain litigation expenses that are deductible in Canada. The impact of this Agreement resulted in the recognition of a net \$52,300 tax recovery by the Company. This recovery was determined after taking into account the portion of such litigation expenses that the Company expects to deduct in the U.S., but which has not yet been agreed to by the Internal Revenue Service.

The statute of limitation for assessment or refund remains open for the tax years from 2012 to 2018 for Federal and 2009 to 2018 for NYS and NYC.

As of October 31, 2019, there is no accrued interest related to unrecognized tax benefits recorded in the Statement of Financial Condition.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**14. Commitments and Contingencies**

**Long-Term Lease Commitments**

The Company leases office space, under non-cancelable operating leases expiring on various dates between 2022 and 2026. At October 31, 2019 aggregate minimum rental commitments for non-cancelable leases are as follows:

Year ending October 31:	
2020	\$ 589
2021	605
2022	567
2023	505
2024	518
2025 and thereafter	707
	<u>\$ 3,491</u>

Some of the Company's leases contain escalation provisions for tax and operating expenses. In addition, some of the Company's leases contain provisions for optional renewal, which are at the Company's option with defined terms.

**Other Commitments**

From time to time, the Company enters into forward starting resale and repurchase agreements (agreements that have a trade date at or prior to October 31, 2019 and have a start date subsequent to October 31, 2019) usually collateralized by U.S. government securities or corporate bonds. These agreements are not recorded on the Company's Statement of Financial Condition until the start date of the transaction. As of October 31, 2019, the Company had no forward starting resale and repurchase agreements.

**Litigation**

The Company is a party to a number of legal proceedings, including regulatory investigations, in the ordinary course of its business. While there exists an inherent difficulty in predicting the outcome of such matters, based on current knowledge and consultation with legal counsel, the Company does not expect that the outcome of any of these matters, individually or in aggregate, would have a material adverse effect on the Company's financial position. However, the outcome of any such matters, individually or in aggregate, may be material to the Company's operating results for a particular year.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**15. Employee Benefit and Other Compensation Plans**

**401 (k) Plan**

The Company participates in a defined contribution plan administered by an affiliate, which meets the requirements of Section 401(k) of the Internal Revenue Code. A plan participant may contribute up to 100% of their base salary on a before tax or after tax basis, subject to Internal Revenue Service ("IRS") limitations. The Company matches up to 50% of a participant's contribution, up to 6% of the participant's base salary.

**Employee Stock Option Plan**

The Company provides compensation to certain employees in the form of stock options of CIBC.

Using the Black-Scholes option-pricing model, the following weighted-average assumptions were used to determine the fair value of Parent stock options on the date of grant:

**Year ended October 31, 2019**

Weighted-average assumptions:

Risk-free interest rate	2.63%
Expected dividend yield	5.87%
Expected share price volatility	18.36%
Expected life	6 years

Under the Employee Stock Option Plan ("ESOP"), stock options are periodically granted to selected employees. Options provide the employee with the right to purchase CIBC common shares from the Parent at a fixed price not less than the closing price of the shares on the trading day immediately preceding the grant date. In general, the options vest evenly over a four-year period and expire 10 years from the grant date.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**15. Employee Benefit and Other Compensation Plans (continued)**

**RSA and PSU Plans**

Under the RSA and PSU plans, certain key employees are granted awards to receive the cash equivalent of CIBC common shares. RSA grants are made in the form of cash-settled awards which generally vest and settle at the end of three years or vest beginning two months from grant date up to four years from grant date and PSUs vest at the end of three years from the grant date.

Under an immunization agreement with the Parent, the Parent bears the risk of any fair value changes between grant date and measurement date. Included in other assets on the Statement of Financial Condition is \$57,242 which represents the receivable from the Parent for RSAs and PSUs granted to employees. Also, included in accrued employee compensation and benefits is \$38,620 due to employees for RSAs and PSUs. Both the receivable from the Parent and the amount due to employees fluctuate based on the changes in the price of CIBC common shares.

Awards are granted to employees by the Parent and are settled by the Parent. The Parent allocates the costs of these awards to the Company.

**16. Post-retirement Benefits**

**Post-Employment Benefits**

The Company has various defined benefit pension plans and post-employment benefit plans sponsored by CIBC that provide benefits to its employees. The employees are eligible to participate in the Company's qualified non-contributory U.S. defined benefit pension and defined contribution plans which include CIBC World Markets Retirement Plan for US Employees, the CIBC Unfunded Expatriate Retirement Income Plan and the CIBC Employment Contracts (collectively the "Pension Plan"). The Pension Plan and post-employment benefit plans are accounted as a multi-employer. The Company also provides certain health-care, life insurance, and other benefits to eligible employees and retired members.

Consolidated disclosures about the Company's qualified non-contributory U.S. defined benefit pension plans, including their funded status, plan assumptions, investment strategy and asset allocation, fair value measurement of plan assets and liabilities, and other disclosures about the plans are included in the post-employment benefits note of CIBC's 2019 annual report.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**17. Financial Instruments with Off-Balance Sheet Risk and Concentration of Credit Risk**

In the normal course of business, the Company enters into securities transactions with various counterparties. If the securities subject to such transactions are not in the possession or control of the Company, the Company is subject to risk of loss if the security is not received and the fair value has increased over the contract amount of the transactions.

The Company enters into various transactions in financial instruments with off-balance sheet risk in order to meet the needs of its clients and to manage its exposure to market risks. These transactions include the purchase and sale of futures, and the writing of exchange-traded options. Each of these transactions contains varying degrees of off-balance sheet risk.

Risks arise in financial futures, forward contracts and from unfavorable changes in currency exchange rates or in the market price of the underlying financial instruments. In written option contracts, the Company receives premiums at the outset and then bears the risk of unfavorable changes in fair values of the underlying instruments.

As an agent, the Company executes securities and commodities transactions on behalf of its customers. If either the customer or a counterparty fails to perform, the Company may be required to discharge the obligations of the nonperforming party. In such circumstances, the Company may sustain a loss if the fair value of the security or commodity contract is different from the contract value of the transaction.

The Company may deliver securities as collateral in support of various secured financing sources such as bank loans, securities loaned agreements and repurchase agreements. In such circumstances, the Company may incur a loss up to the amount by which the fair value of the securities delivered exceeds the fair value of the loan or other collateral received or in the possession or control of the Company. Additionally, the Company delivers customer securities as collateral to satisfy margin requirements of various exchanges. In the event the counterparty is unable to meet its contractual obligation to return customer securities delivered as collateral, the Company may be obligated to purchase the securities in order to return them to the customer.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
*(000's Omitted)*

**17. Financial Instruments with Off-Balance Sheet Risk and Concentration of Credit Risk  
(continued)**

The majority of the Company's transactions and its credit exposures are with customers, broker-dealers and other financial institutions in the United States. These activities primarily involve collateralized arrangements and may result in credit exposure in the event that the counterparty fails to meet its contractual obligations.

The Company's exposure to credit risk can be directly impacted by volatile securities markets, which may impair the ability of counterparties to satisfy their contractual obligations.

The Company seeks to control its credit risk through a variety of reporting and control procedures, including establishing credit limits based upon a review of the counterparties' financial conditions and credit ratings. In addition, the Company monitors collateral levels on a daily basis for compliance with regulatory and internal guidelines and requests changes in collateral levels as appropriate.

CIBC World Markets Corp.  
Notes to Statement of Financial Condition (continued)  
(000's Omitted)

**18. Net Capital Requirements**

As a SEC registered broker-dealer and member firm of the Financial Industry Regulatory Authority ("FINRA"), the Company is subject to the Uniform Net Capital Rule. The Company has elected to use the alternative method, permitted by the Uniform Net Capital Rule, which requires that the Company maintains minimum net capital, as defined, equal to the greater of \$1,500 or 2% of aggregate debit items arising from customer transactions, as defined. FINRA may prohibit a member firm from expanding its business and declaring dividends if its net capital is less than 5% of aggregate debit items. As an introducing broker regulated by the National Futures Association, the Company is subject to the minimum net capital requirements adopted and administered by the CFTC and by certain commodity exchanges in the United States and in foreign locations. In the United States, the Company is required to maintain adjusted net capital (as defined by the CFTC) equivalent to or in excess of \$45 or the minimum amount required by the Uniform Net Capital Rule, whichever is greater.

As of October 31, 2019, the Company's net capital under the Uniform Net Capital Rule was \$1,073,586. The amounts in excess of the greater of the minimum amount required by the Uniform Net Capital Rule or the CFTC minimum requirement, and the greater of 5% of aggregate debit items or \$1,800 or the CFTC early warning level were \$1,072,086 and \$1,071,786, respectively.

**19. Subsequent Events**

The Company has evaluated subsequent events through the date of issuance of the Statement of Financial Condition, and has determined that no subsequent events have occurred that would require disclosure in the Statement of Financial Condition or accompanying notes.