



RTS 28 ANNUAL REPORT

INFORMATION ON THE QUALITY OF EXECUTION OBTAINED

CIBC WORLD MARKETS PLC

YEAR ENDED 31ST DECEMBER 2017

30th April 2018

1 Introduction

Article 27(6) of the Markets in Financial Instruments Directive 2014/65/EU requires “investment firms who execute client orders to summarise and make public on an annual basis, for each class of financial instruments, the top five execution venues in terms of trading volumes where they executed client orders in the preceding year and information on the quality of execution obtained.”

The Commission Delegated Regulation (EU) 2017/576, more commonly known as Regulatory Technical Standard 28 (“RTS 28”), specifies in Article 3(3) the information which should be included on the quality of execution obtained.

This report provides information on the quality of execution obtained by CIBC World Markets plc during 2017 when executing orders on behalf of clients. It should be read in conjunction with the ‘CIBC London Order Execution Policy’ and the relevant ‘top five execution venues’ tables.

2 Scope & Interpretation

In line with the ‘CIBC London Order Execution Policy’:

- The scope of this report is limited to orders executed on behalf of clients. It therefore only includes trades for which CIBC World Markets plc owed best execution to its clients during 2017;
- CIBC World Markets plc trades in a riskless principal capacity in Equity Markets and typically expects to owe best execution to its clients in such circumstances;
- CIBC World Markets plc trades in a principal capacity in other instruments classes so best execution will only be owed to the extent that the client is placing legitimate reliance on the firm;
- CIBC World Markets plc is not licenced to provide services to Retail clients in the UK so the report covers all orders executed on behalf of Professional clients.

Annex 1 of RTS 28 lists twenty-two classes of financial instruments. During 2017 CIBC World Markets plc executed orders on behalf of Professional clients in eight of those classes, as well as one class of instrument from a Securities Financing Transactions (“SFTs”) perspective. The information provided below therefore relates to those classes only.

CIBC World Markets plc has determined that the concept of passive and aggressive orders only applies where an order is sent to a venue running an order book. When CIBC World Markets plc trades in a principal capacity, the firm has concluded that the absence of an order book results in no information being required in RTS 28 table 2 regarding whether the order is passive or aggressive. Aggressive and passive information will, however, be provided for equities.

When CIBC World Markets plc trades in a principal capacity, clients are not able to direct the firm to execute the order on another venue. CIBC World Markets plc has therefore concluded that the concept of a directed order in RTS 28 table 2 is not applicable to the firm’s non-equity activities.

3 Equities: Quality of execution obtained

During 2017 CIBC World Markets plc executed orders on behalf of Professional clients in the following classes of equity instruments:

- Equities - Shares & Depositary Receipts
 - Tick size liquidity bands 5 and 6 (from 2000 trades per day)
 - Tick size liquidity bands 3 and 4 (from 80 to 1999 trades per day)
 - Tick size liquidity bands 1 and 2 (from 0 to 79 trades per day)

All of the Professional client orders executed during 2017 were in shares for which the primary market places are North American exchanges. All orders for North American listed shares received by CIBC World Markets plc are executed via CIBC World Markets Inc, the CIBC group's Canadian broker dealer which is a member of a range of North American exchanges. Clients of CIBC World Markets plc send orders to the firm in North American listed shares in the knowledge that all orders will be executed via CIBC World Markets Inc. CIBC World Markets plc has therefore concluded that all equities orders are directed to CIBC World Markets Inc for execution. In this scenario, the information prescribed in RTS 28 Article 3(3) is not applicable.

4 Non-equities: Quality of execution obtained

During 2017 CIBC World Markets plc executed orders on behalf of Professional clients in the following classes of non-equities instruments:

- Debt Instruments
 - Bonds
 - Money markets instruments
- Interest Rate Derivatives
 - Swaps, forwards and other interest rate derivatives
- Currency Derivatives
 - Swaps, forwards and other currency derivatives
- Structured Finance Instruments

CIBC World Markets plc transacts in a principal capacity in these instrument classes. The only execution venue is therefore the firm itself. In this scenario, the information prescribed in RTS 28 Article 3(3) is not applicable.



5 SFTs: Quality of execution obtained

During 2017 CIBC World Markets plc executed orders in SFTs on behalf of Professional clients in the following class of financial instruments:

- Debt Instruments
 - Bonds

CIBC World Markets plc transacts in a principal capacity in this instrument class. The only execution venue is therefore the firm itself. In this scenario, the information prescribed in RTS 28 Article 3(3) is not applicable.

CIBC World Markets plc is incorporated under the laws of England and Wales (company number: 2733036) with its registered office at 150 Cheapside, London EC2V 6ET. CIBC World Markets plc is authorised by the Prudential Regulation Authority and regulated by the Prudential Regulation Authority and the Financial Conduct Authority.

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