



**CIBC LONDON
COSTS & CHARGES
EX ANTE DISCLOSURES**



1 Introduction

The Markets in Financial Instruments Directive 2014/65/EU (MiFID II) requires investment firms to disclose costs and associated charges to clients when providing investment services and ancillary services in the European Economic Area (EEA). In particular it requires firms to provide ‘ex ante’ (i.e. pre-trade) disclosure of costs and charges ‘in good time’.

This document includes costs and charges information relating to services provided by the European operations of CIBC, specifically the activities of CIBC World Markets plc and the Canadian Imperial Bank of Commerce, London Branch (together “CIBC London”).

CIBC London acts in different capacities across a range of asset classes. As such, clients may be charged in different ways for different products or services provided by CIBC London.

2 Principal Transactions

In a number of asset classes CIBC London trades in a principal capacity and for its own account. Clients are quoted an ‘all-in’ price, inclusive of any costs and charges applied to the price at which CIBC London may be able to transact in the market.

The price at which CIBC London is prepared to trade will depend on a number of standard commercial factors, including but not limited to:

- Size, type and direction of the trade;
- Market conditions, including market events, volatility and time of execution;
- Liquidity of the instrument;
- Counterparty credit risk.

All costs and charges for principal transactions relate to the financial instrument and represent one-off charges applied at trade execution.

The following sections estimate the maximum costs and charges that would apply for principal transactions in different categories of financial instruments under normal market conditions and where the notional falls within certain minimum and maximum sizes. These values represent the difference between the price for the client and the estimated price at which CIBC London may be able to transact in the market. The actual costs and charges may vary depending on the circumstances specific to each transaction.

(i) Foreign Exchange Derivatives

The following table represents the indicative maximum costs and charges for vanilla Foreign Exchange (FX) transactions with a tenor of less than 2 years under normal market conditions. For an indication of the costs and charges on more structured transactions, please contact your relationship manager or sales person.

The percentage values in the table relate to the notional value of the trade.

FX Instruments	Indicative Maximum Costs & Charges
Forwards	3%
Swaps	3%
Options	3%

(ii) Bonds

The below table represents the indicative maximum costs and charges for vanilla bond transactions under normal market conditions. For an indication of the costs and charges on more structured transactions, please contact your relationship manager or sales person.

The costs below are expressed in annualised basis points (bps) of notional.

Tenor	Indicative Maximum Costs & Charges	
	Developed Markets	Emerging Markets
< 5 year	5 bps	8 bps
5 - 10 year	5 bps	8 bps
> 10 year	5 bps	8 bps

(iii) Interest Rate Derivatives

The below table represents the indicative maximum costs and charges for vanilla, collateralised Interest Rate Derivative transactions under normal market conditions. For an indication of the costs and charges on more structured or uncollateralised transactions, please contact your relationship manager or sales person.

The costs below are expressed in annualised basis points (bps) of notional.

Tenor	Indicative Maximum Costs & Charges	
	Interest Rate Swaps	Cross Currency Swaps
< 5 year	2 bps	3 bps
5 - 10 year	4 bps	5 bps
> 10 year	6 bps	8 bps

(iv) Commodity Derivatives

The below table represents the indicative maximum costs and charges for vanilla, collateralised Commodity Derivative transactions with a tenor of less than 2 years and apply under normal market conditions. For an indication of the costs and charges on more structured or uncollateralised transactions, please contact your Relationship Manager.

The percentage values below are in relation to the notional value of the trade.

Commodity Instruments	Indicative Maximum Costs & Charges		
	Precious Metals	Base Metals	Energy
Forwards	2%	3%	3%
Swaps	2%	3%	3%
Options	2%	3%	3%

3 Agency or Agency Style Transactions

In Cash Equities, CIBC World Markets plc trades in a riskless principal capacity, typically acting with discretion in executing orders on behalf of clients. CIBC World Markets plc meets its costs and charges pre-trade disclosure obligations by agreeing commission rates with clients to be applied to the market value of each transaction. Rates are agreed at the initiation of the trading relationship and any subsequent changes to those rates would be negotiated directly with each client.

Taxes or market fees may also be payable in accordance with the rates set by the relevant authorities or venues at the time of the transaction. Such rates are publicly available, may be affected by factors such as the type of security, type or value of the transaction and / or the client's tax status and may change at any time.

All costs and charges for agency style transactions relate to the provision of an investment service and represent one-off charges applied at trade execution.

4 Structured Notes

CIBC London meets its costs and charges pre-trade disclosure obligations for Structured Notes on a trade-by-trade basis via production of a key information document (KID) in accordance with the requirements of EU Regulation 1286/2014 (the PRIIPs Regulation).

The KID sets out both the composition of costs and the impact of costs over time on the investment. The KID is made available to the end purchaser via CIBC London's third party distributors.



5 Securities Lending & Repo Transactions

For securities lending transactions, where the client is the borrower, they will be charged a lending fee. For repo transactions, a pricing rate will be payable. The rates will be agreed on a trade-by-trade basis prior to trading. They will be based on some or all of the following factors:

- the type of product and underlying security;
- type and size of the transaction;
- market conditions;
- market transparency;
- availability of liquidity providers;
- other considerations that are in existence at the time of the transaction; and
- the type of and the amount of collateral provided.

6 Ancillary Services

For ancillary services, such as provision of research, the applicable fees will be disclosed via a separate service agreement document negotiated with each client on a case-by-case basis in advance of provision of the service.

Canadian Imperial Bank of Commerce (CIBC) is a bank incorporated in Canada pursuant to the Bank Act (Canada) with its Head office at Toronto, Canada and with a registered branch in the United Kingdom at 150 Cheapside, London EC2V 6ET (London Branch). CIBC is supervised and regulated by the Office of the Superintendent of Financial Institutions Canada, London Branch is authorised by the Prudential Regulation Authority and subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation authority.

CIBC World Markets plc is incorporated under the laws of England and Wales (company number: 2733036) with its registered office at 150 Cheapside, London EC2V 6ET. CIBC World Markets plc is authorised by the Prudential Regulation Authority and regulated by the Prudential Regulation Authority and the Financial Conduct Authority.

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